



INVITATION TO BID

Owensboro Municipal Utilities will receive sealed bids until 2:00 P.M. (CST) on August 4, 2020 (prevailing time) at which time bids will be opened and read aloud for the:

BID No. 20-08-020 FIBER CABLE FOR FTTH BUILDOUT

SCOPE

Owensboro Municipal Utilities is requesting bids for the purchase of six (6) different sizes/types of fiber cables. OMU's approved manufacturers and part numbers are listed on the proposal page. If part number is not listed, please list part number you are quoting. No substitutions will be accepted. All fiber cables must meet the following requirements: ADSS Double Jacketed, 600 FT Spans, Loose Tube, and must be 12 fibers per buffer.

EVALUATION CRITERIA

Earliest delivery date – within 15% of the lowest bid with the shortest lead time of a minimum of 4 weeks or more difference of lowest bid cost.

Example:

Bidder A = 10 weeks lead time ARO Price = \$550 each
Bidder B = 8 weeks lead time ARO Price = \$625 each
Bidder C = 4 weeks lead time ARO Price = \$660 each
Bidder D = 6 weeks lead time ARO Price = \$630 each

Award to be made based on earliest lead time within 15% lowest price of Bidder A = $\$550 \times 115\% = \632.50 AND Lead Time a minimum of 4 Weeks Less Lead Time from lowest bidder.

Bidder A = 10 weeks lead time ARO Price = \$550 each Lowest Price – Longest Lead Time
Bidder B = 8 weeks lead time ARO Price = \$625 each Cost below 15% - Lead time less than Bidder A, but not a minimum of 4 weeks difference of Bidder A
Bidder C = 4 weeks lead time ARO Price = \$650 each Cost Exceeds 15% - Lowest Lead Time
Bidder D = 6 weeks lead time ARO Awarded Bidder - Price = \$630 each (within 15% of lowest price Bidder A) AND 6 week lead time (less than 4 weeks lead time of Bidder A's 10 week lead time)

DELIVERY SCHEDULE – LATE DELIVERY PENALTY

The vendor will be expected to fulfill the delivery as stated, or liquidations damages will apply. For each week an order is late a Liquidation Charge of 3% per line item per week will be charged with a \$500 cap **per line item**.

It will be the Bidder's responsibility to update OMU of the status on any changes once order is issued immediately.

Prospective bidders may obtain copies of the bid documents and specifications by sending an e-mail with your Company Name and a brief description of your business. Contact Derek Price, Buyer, via e-mail: pricedm@omu.org.

OMU reserves the right to reject any or all bids and to waive irregularities.